

San Geronio Pass Water Agency

DATE: February 19, 2026
TO: Finance and Budget Committee Meeting
FROM: Lance Eckhart, General Manager
BY: Matt Howard, Operations Manager
SUBJECT: AUTHORIZATION TO PURCHASE 2026 DODGE RAM 2500

RECOMMENDATION

Staff recommends that the Committee review and approve the purchase of a 2026 Dodge Ram 2500 pickup through the Sourcewell cooperative purchasing program, and recommend the Board approve the purchase in an amount not to exceed \$85,000, including all applicable taxes and fees.

PREVIOUS CONSIDERATION

- Board of Directors – January 5, 2026: The Board of Directors considered adding a new position to the Agency staff, a Water Systems Operator.
- Board of Directors – January 26, 2026: The Board of Directors approved adding a new position to the Agency staff, a Water Systems Operator.
- Board of Directors – February 2, 2026: The Board approved a budget adjustment of the Vehicles line item in order to fund the purchase of an additional Operations vehicle.

BACKGROUND

The addition of an Operations staff member will necessitate purchasing supplies and equipment that will allow them to complete the tasks assigned to them. One of the items they will need is a vehicle that is rugged enough to get to the various locations of Agency property, will allow them to carry tools necessary to complete their assigned tasks, and has sufficient room for occasional passengers.

The Agency currently owns a 2015 Dodge Ram 2500 pickup, which has been effectively used to meet these needs for the last 10 years. After reviewing other alternative vehicles, the 2026 Dodge Ram was chosen for its equipment, value, and proven track record.

The purchase of a 2026 Dodge Ram aligns with Staff's overall fleet strategy by filling a near-term need with a reliable and cost-effective vehicle, while still complying with all applicable CARB regulations.

ANALYSIS

The 2026 Dodge Ram 2500 is recommended as an additional vehicle to meet the needs of the Operations staff to fulfill their duties in relation to the maintenance and operational requirements of the Agency. Staff considered these requirements and compared them to various makes of pickups with various equipment packages and power types. Staff also took recent CARB requirements into consideration by analyzing various operational, reliability and longevity scenarios, and determined that this vehicle best fits the needs of the Agency.

Recently, the Agency purchased a replacement Ford Explorer through the Sourcewell procurement agreement. In considering various purchasing options, Sourcewell was chosen as the most efficient and cost-effective.

Sourcewell is a government agency and cooperative purchasing organization that streamlines procurement for public agencies by offering access to competitively solicited contracts. It operates under the laws of public procurement, allowing government agencies to make purchases without conducting their own formal bidding processes. Sourcewell contracts are awarded through a transparent and competitive solicitation process, ensuring that agencies receive quality products at the lowest responsible cost. This helps save time and resources while maintaining compliance with procurement regulations.

The vehicle recommended for purchase, a 2026 Dodge Ram 2500 pickup, is available through Sourcewell's competitively bid contract with National Auto Fleet Group, which offers favorable government pricing and terms that are not available through standard retail channels. Additional after-market equipment, such as safety lighting, will be installed separately after the vehicle is delivered.

FISCAL IMPACT

The cost of this vehicle will be charged to the line item "Vehicles" (line 113) in the General Fund, or the Green Bucket. The total cost will not exceed \$85,000, which includes the base vehicle price, applicable taxes, license and registration. The Board approved a budget adjustment at its meeting on February 5, 2026 to provide for this purchase. The revised budget total is \$145,000, of which about \$56,000 has been spent.

AGENCY'S STRATEGIC PLAN APPLICATION

The purchase of this vehicle is consistent with the Agency's Mission Statement to support the region's quality of life through sustainable water management and with the following strategies:

- Ensure a reliable delivery system that advances efficiency and resiliency.
- Sustain long-term financial stability by engaging in prudent planning to guide informed decision-making.
- Serve the public with dedication, determination, transparency, collaboration, and a commitment to expanding knowledge.

ACTION

Staff recommends that the Committee review and approve the purchase of a 2026 Dodge Ram 2500 pickup through the Sourcewell cooperative purchasing program, and recommend the Board approve the purchase in an amount not to exceed \$85,000, including all applicable taxes and fees.

ATTACHMENTS

1. Sourcewell Vehicle Quote for 2026 Dodge Ram 2500 pickup



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

1/29/2026

Quote ID: **42155**

Order Cut Off Date: **TBA**

Matthew Howard
San Geronio Pass Water Agency
Operations Manager

1210 Beaumont Ave

Beaumont, California, 92223

Dear Matthew Howard,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2026 Ram 2500 (DJ7X91) Power Wagon 4x4 Crew Cab 6'4" Box,) and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Total Savings
Contract Price	\$80,125.00	\$73,514.58	8.250 %	\$6,610.42
1 Additional Key(s)		\$300.00		
Tax (7.7500 %)		\$5,720.63		
Tire fee		\$8.75		
Total		\$79,543.96		

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 081325-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
Account Manager
Email: Fleet@NationalAutoFleetGroup.com
Office: (855) 289-6572
Fax: (831) 480-8497



GMC

Purchase Order Instructions & Resources

Once units are scheduled by OEM, no cancellations are accepted

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: Fleet@NationalAutoFleetGroup.com

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

We will send a courtesy confirmation for your order and a W-9 if needed.

Additional Resources

Learn how to track your vehicle:

www.NAFGETA.com

Use the upfitter of your choice:

www.NAFGpartner.com

Vehicle Status:

ETA@NationalAutoFleetGroup.com

General Inquiries:

Fleet@NationalAutoFleetGroup.com

For general questions or assistance please contact our main office at:

1-855-289-6572

Vehicle Configuration Options

ENGINE

Code	Description
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ESL	Engine: 6.4L V8 HEMI HD, (STD)
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TRANSMISSION

Code	Description
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DFX	Transmission: 8-Speed Auto (8HP75-LCV), (STD)
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PRIMARY PAINT

Code	Description
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PW7	Bright White Clearcoat
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PAINT SCHEME

Code	Description
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APA	Monotone Paint
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SEAT TYPE

Code	Description
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H9X9	Black, Cloth Heated Power Bench Seat
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AXLE RATIO

Code	Description
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DMF	4.10 Axle Ratio, (STD)
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ADDITIONAL EQUIPMENT

Code	Description
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XBH	On Board Power System - 2.4KW, -inc: Dual Alternators Rated At 400 Amps
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XBJ	Dual Alternators Rated At 400 Amps
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XE5	Front Electric Winch
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MDA	Front License Plate Bracket
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MT8	Powerwagon Badging Delete
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M36	MOPAR Power Wagon Decal
XCH	2 Additional Key Fobs
CLF	MOPAR Front & Rear Rubber Floor Mats
XXS	Upfitter Electronic Module (VSIM)
YEP	Manufacturer's Statement of Origin

CPOS PKG

Code	Description
2UP	Quick Order Package 2UP Power Wagon, -inc: Engine: 6.4L V8 HEMI HD, Transmission: 8-Speed Auto (8HP75-LCV), Power Wagon Instrument Panel Spec Plate, RAM Articulink Suspension, 17" Steel Spare Wheel, Instrument Cluster Theme 5 - Power Wagon, Raised Ride Height, Front Disconnecting Stabilizer Bar, Tru-Lok Front & Rear Axles

2026 Fleet/Non-Retail Ram 2500 Power Wagon 4x4 Crew Cab 6'4" Box

WINDOW STICKER

2026 Ram 2500 Power Wagon 4x4 Crew Cab 6'4" Box		
CODE	MODEL	MSRP
DJ7X91	2026 Ram 2500 Power Wagon 4x4 Crew Cab 6'4" Box	\$69,385.00
OPTIONS		
ESL	Engine: 6.4L V8 HEMI HD, (STD)	\$0.00
DFX	Transmission: 8-Speed Auto (8HP75-LCV), (STD)	\$0.00
PW7	Bright White Clearcoat	\$0.00
APA	Monotone Paint	\$0.00
H9X9	Black, Cloth Heated Power Bench Seat	\$0.00
DMF	4.10 Axle Ratio, (STD)	INC
XBH	On Board Power System - 2.4KW, -inc: Dual Alternators Rated At 400 Amps	\$1,295.00
XBJ	Dual Alternators Rated At 400 Amps	INC
XE5	Front Electric Winch	\$2,500.00
MDA	Front License Plate Bracket	\$0.00
MT8	Powerwagon Badging Delete	\$0.00
M36	MOPAR Power Wagon Decal	\$0.00
XCH	2 Additional Key Fobs	\$275.00
CLF	MOPAR Front & Rear Rubber Floor Mats	\$235.00
XXS	Upfitter Electronic Module (VSIM)	\$345.00
YEP	Manufacturer's Statement of Origin	\$0.00
2UP	Quick Order Package 2UP Power Wagon, -inc: Engine: 6.4L V8 HEMI HD, Transmission: 8-Speed Auto (8HP75-LCV), Power Wagon Instrument Panel Spec Plate, RAM Articulink Suspension, 17" Steel Spare Wheel, Instrument Cluster Theme 5 - Power Wagon, Raised Ride Height, Front Disconnecting Stabilizer Bar, Tru-Lok Front & Rear Axles	\$3,495.00
Please note selected options override standard equipment		

SUBTOTAL**\$77,530.00**

Advert/ Adjustments

\$0.00

Manufacturer Destination Charge

\$2,595.00

TOTAL PRICE**\$80,125.00**

Est City: N/A MPG

Est Highway: N/A MPG

Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Notes

Standard Equipment

MECHANICAL

Engine: 6.4L V8 HEMI HD (STD)
Transmission: 8-Speed Auto (8HP75-LCV) (STD)
4.10 Axle Ratio (STD)

GVWR

GVWR: 8,565 lbs

WHEELS

Wheels: 17" x 8.0" Black Painted Aluminum

TIRES

Tires: LT285/70R17D OWL AT

ADDITIONAL EQUIPMENT

50 State Emissions
Transmission w/Driver Selectable Mode
Electronic Transfer Case
Part-Time Four-Wheel Drive
Engine Oil Cooler
730CCA Maintenance-Free Battery w/Run Down Protection
220 Amp Alternator
Block Heater
Class V Towing Equipment -inc: Hitch, Brake Controller and Trailer Sway Control
Trailer Wiring Harness
Trailer Tow Pages
2 Skid Plates

Bilstein Gas-Pressurized Shock Absorbers
Rear Anti-Roll Bar
Hydraulic Power-Assist Steering
Single Stainless Steel Exhaust
31 Gal. Fuel Tank
Auto Locking Hubs
Multi-Link Front Suspension w/Coil Springs
Solid Axle Rear Suspension w/Coil Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control and Hill Hold Control
Mechanical Limited Slip Differential
Regular Box Style
Wheels w/Hub Covers
Black Wheel Center Hub
Goodyear Brand Tires
Full-Size Spare Tire Stored Underbody w/Crankdown
Paint w/Badging
Black Front Bumper w/2 Tow Hooks
Black Rear Step Bumper
Black Side Windows Trim and Black Front Windshield Trim
Black Door Handles
Black Fender Flares
Exterior Mirrors w/Clearance Lights
Black Exterior Mirrors
Exterior Mirrors w/Supplemental Signals
Power Adjust Mirrors
Power Telescoping Mirrors
Auto Power-Folding Mirrors
Power-Adjustable Convex Aux Mirrors
Forward & Reverse Utility Lights
Mirror Running Lights
Exterior Mirrors w/Heating Element
Power Rear Window w/Defroster
Variable Intermittent Wipers
Deep Tinted Glass

Galvanized Steel/Aluminum Panels
Black Grille
Tailgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Cargo Lamp w/High Mount Stop Light
Front Fog Lamps
Auto On/Off Projector Beam Led Low/High Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
LED Brakelights
Cab Clearance Lights
Exterior Mirrors Courtesy Lamps
Laminated Glass
Vendor Painted Cargo Box Tracking
Vendor Painted Cargo Box
Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls, Voice Activation, Radio Data System and Uconnect External Memory Control
Radio: Uconnect 5 Nav w/12.0" Display
Streaming Audio
Integrated Roof Antenna
6 Speakers
HD Radio
SiriusXM w/360L
2 LCD Monitors In The Front
Driver And Passenger Ventilated Front Seats
Heated Front Seats
Power Adjust 8-Way Driver Seat
Driver Seat
4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
Front Facing Cloth Rear Seat
Manual Tilt Steering Column
Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Oil Temperature, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
Power Rear Windows
Voice Recorder
Power 2-Way Driver Lumbar Adjust

Rear 60/40 Folding Seat
Leather Steering Wheel
Heated Steering Wheel
Illuminated Front Cupholder
Rear Cupholder
Compass
Proximity Key For Push Button Start Only
Valet Function
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Remote Releases -Inc: Power Cargo Access
Cruise Control w/Steering Wheel Controls
Adaptive Cruise Control
Dual Zone Front Automatic Air Conditioning
HVAC -inc: Underseat Ducts and Console Ducts
Illuminated Locking Glove Box
Full Cloth Headliner
Urethane Gear Shifter Material
Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Chrome/Metal-Look Interior Accents
Vinyl Door Trim Insert
Cloth Heated Power Bench Seat
Passenger Visor Vanity Mirror w/Passenger Illumination
Day-Night Auto-Dimming Rearview Mirror
Partial Floor Console w/Storage, Mini Overhead Console, 2 12V DC Power Outlets and 1 Interior 120V AC Power Outlet
Front Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
Cab Mounted Cargo Lights
GPS Navigation
GPS Antenna Input
Selectable Tire Fill Alert
Global Telematics Box Module (TBM)
Google Android Auto
Alexa Built-In
Apple CarPlay

Disassociated Touchscreen Display
Connected Travel & Traffic Services
Integrated Voice Command w/Bluetooth
Folding Flat Load Floor Storage
Connectivity - US/Canada
4G LTE Wi-Fi Hot Spot
SiriusXM Radio Service
For Details, Visit DriveUconnect.com
For More Info, Call 800-643-2112
Instrument Panel Covered Bin, Dashboard Storage, Interior Concealed Storage, Driver / Passenger And Rear Door Bins, 1st Row Underseat Storage and 2nd Row Underseat Storage
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
Power Adjustable Pedals
Driver Information Center
Outside Temp Gauge
Redundant Digital Speedometer
Trip Computer
Digital/Analog Appearance
Off-Road Info Pages
Seats w/Cloth Back Material
Front Center Armrest w/Storage and Rear Center Armrest
High Back Seats
4 Way Front Headrests
2 Way Rear Headrest Seat
Sentry Key Immobilizer
Perimeter Alarm
Emergency Vehicle Alert System (EVAS)
2 12V DC Power Outlets
Air Filtration
2 12V DC Power Outlets and 1 Interior 120V AC Power Outlet
Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Collision Mitigation-Front
ParkSense Front And Rear Parking Sensors
Forward Collision Warning-Plus
Blind Spot Detection Blind Spot
Cross Path Detection
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Airbag Occupancy Sensor
Curtain 1st And 2nd Row Airbags
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
ParkView Back-Up Camera